

**ERICSSON**



**Building Process  
Improvement Business Cases  
Using Bayesian Belief  
Networks and Monte Carlo  
Simulation**

Software Engineering Institute  
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SEPG NA 2009, San Jose, CA



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# Contents / Agenda

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**Introduction**

**Business  
Cases**

**Quality  
Factors**

**Validate**

**Conclusions**



# Problem Statement

## Introduction

*Quality improvement* needed in many organizations

### Business case

- Identification of problem areas
- Selected improvement
- Decision



### Quantified

- Costs & benefits
- Lead time to result



# Quantification problems

## Introduction

Much time needed to gather data

Difficult to measure things

Hard to keep management commitment

Expensive



Required: Business case, with limited but sufficient measurement effort, to gain management commitment and funding



### *Ericsson Netherlands: Market Unit Northern Europe & Main R&D Center*

#### R&D: Value Added Services

- Strategic Product Management
- Product marketing & technical sales support
- Provisioning & total project management
- Development & maintenance
- Customization
- Supply & support

### *SEI Pittsburgh, PA: Software Engineering Measurement & Analysis*

#### Modern Measurement Methods

- Goal Driven Measurement
- Analyzing Project management Indicators
- Improving Process Performance using Six Sigma, Designing Products and Processes using Six Sigma
- Understanding CMMI High Maturity Practices
- Client Support & Research
- Training Development & Delivery



## Technologies

- Bayesian Belief Networks (BBN)
- Monte Carlo Simulation
- Root Cause Analysis
- Cost of Quality, Defect Slippage



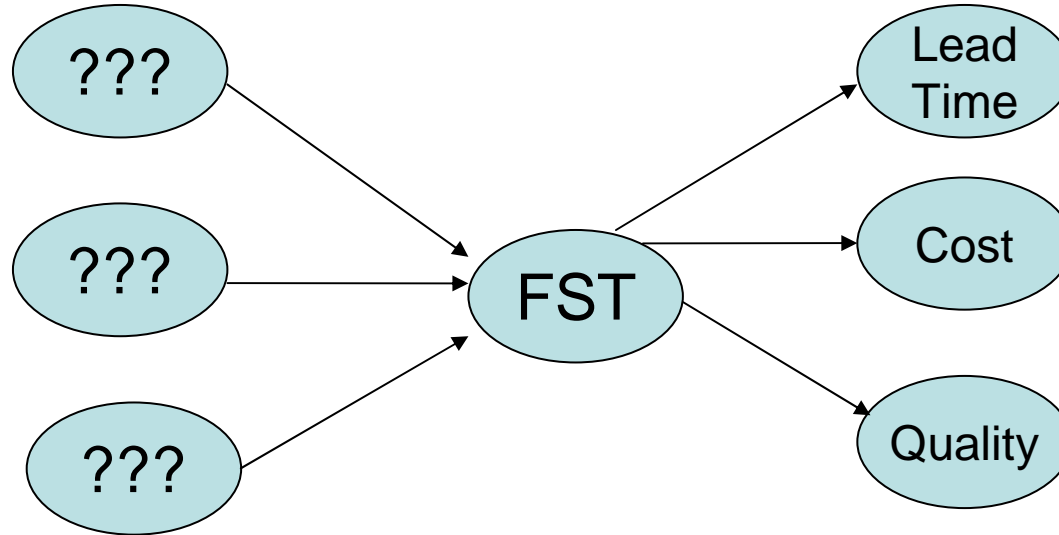
## Six Sigma DMAIC Approach

- Modeling Business Cases
- Research Quality Factors & quantify Quality Improvement
- Validate “Business Case for Quality”



# Fault Slip Through

**Business Cases**



Fault Slip Through = Number of defects detected in integration & customer test that should have been detected earlier

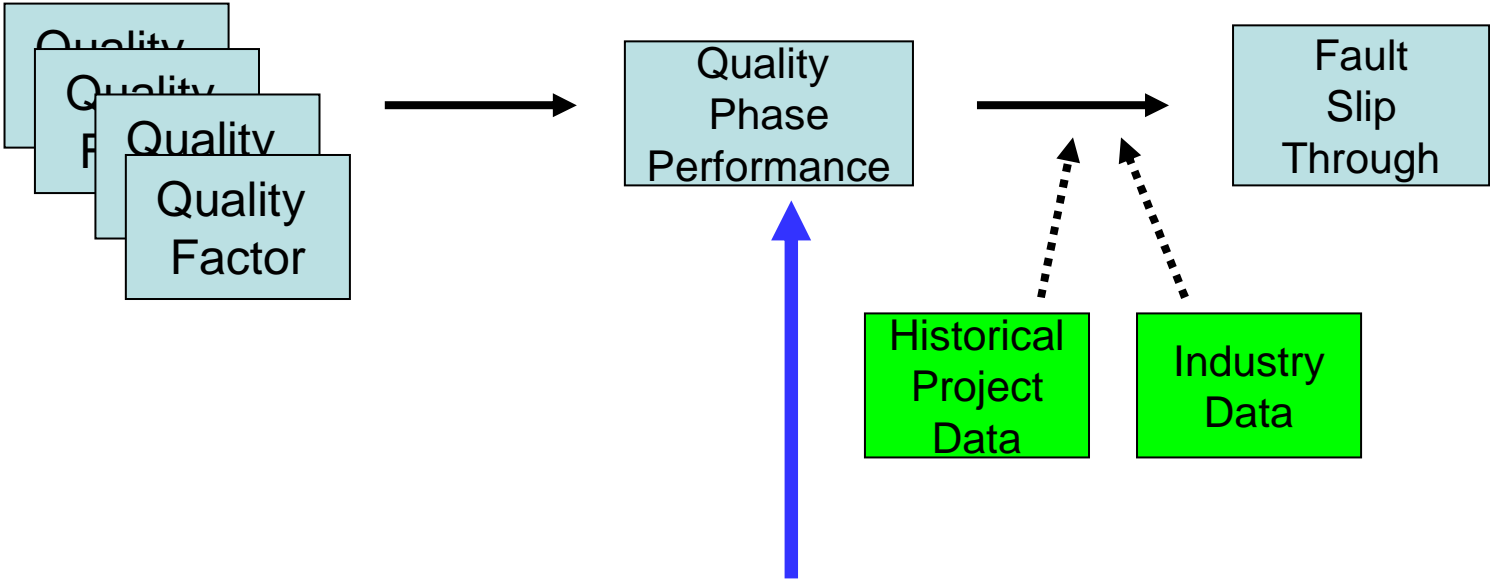
“Should” implies that the defect is more cost effective to find earlier.



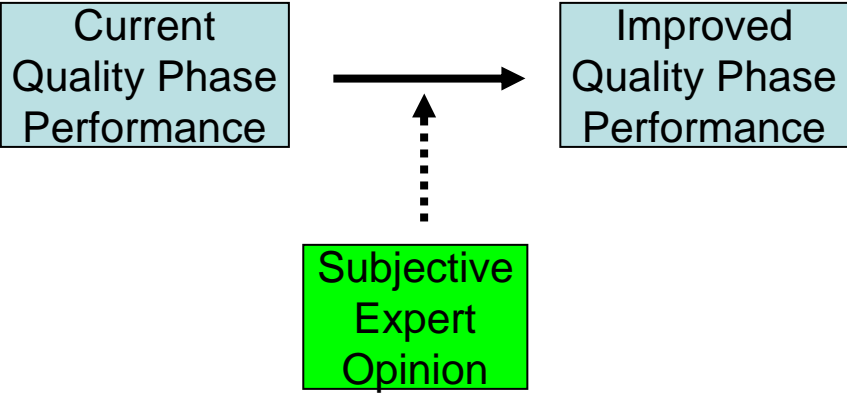
# Building a business case

**Business Cases**

**BBN**



**Monte Carlo**



# Bayes Belief Network (BBN)

**Business  
Cases**

- Probabilistic graphical model, to model uncertainty
- Diagnose and explain why an outcome happened
- Predict outcomes based on insight to one or more factors

Used:

- Modeling Quality Factors
- Predicting Quality Phase Performance
- What if Scenario



# Monte Carlo Simulation

**Business  
Cases**

- Compute a result based on random sampling
- Modeling distributions of data
- Can make uncertainty visible

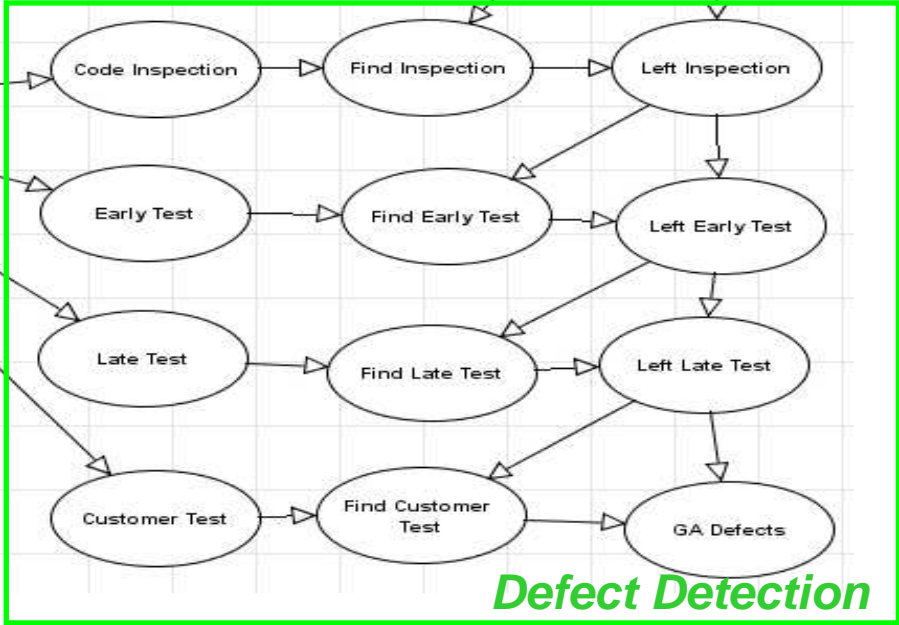
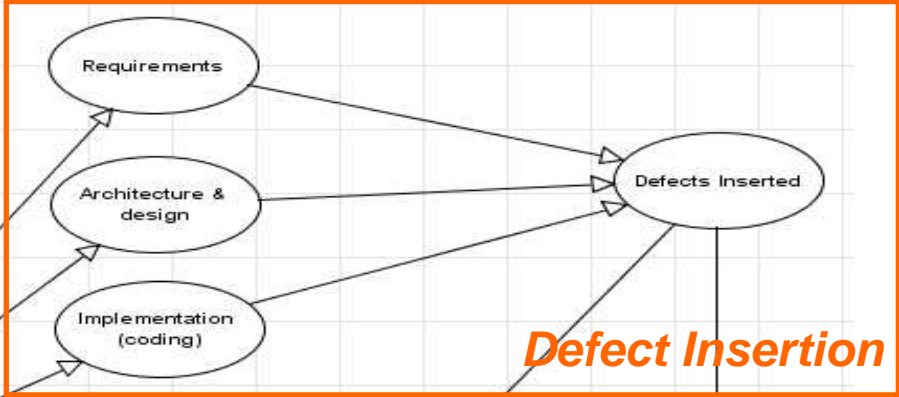
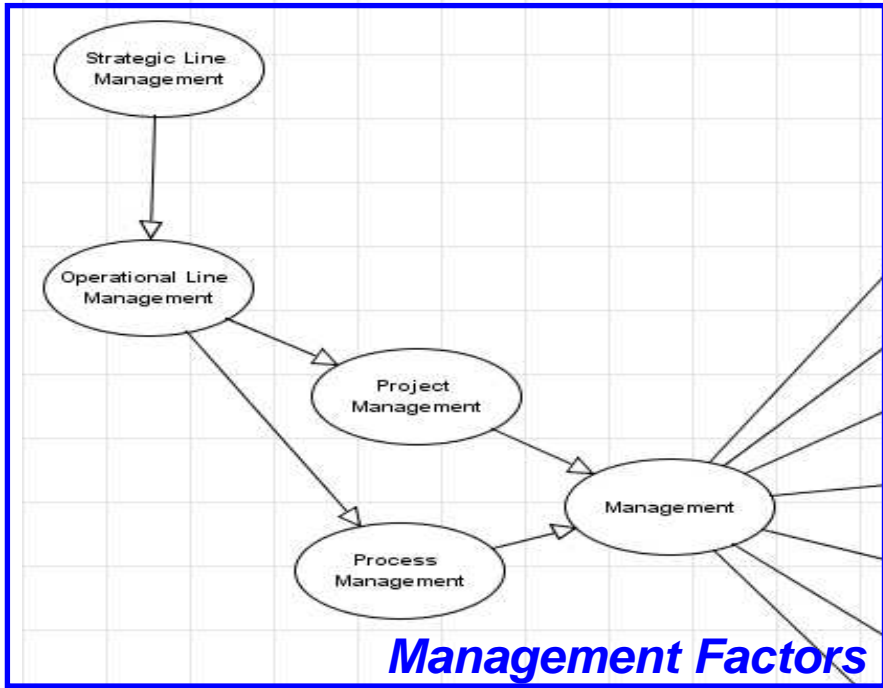
Used:

- Calculate value of process changes



# Quality Phase Performance

**Quality Factors**



## Quality Factor:

**Influencing quality of the delivered product**

# Management Factors

Quality Factors

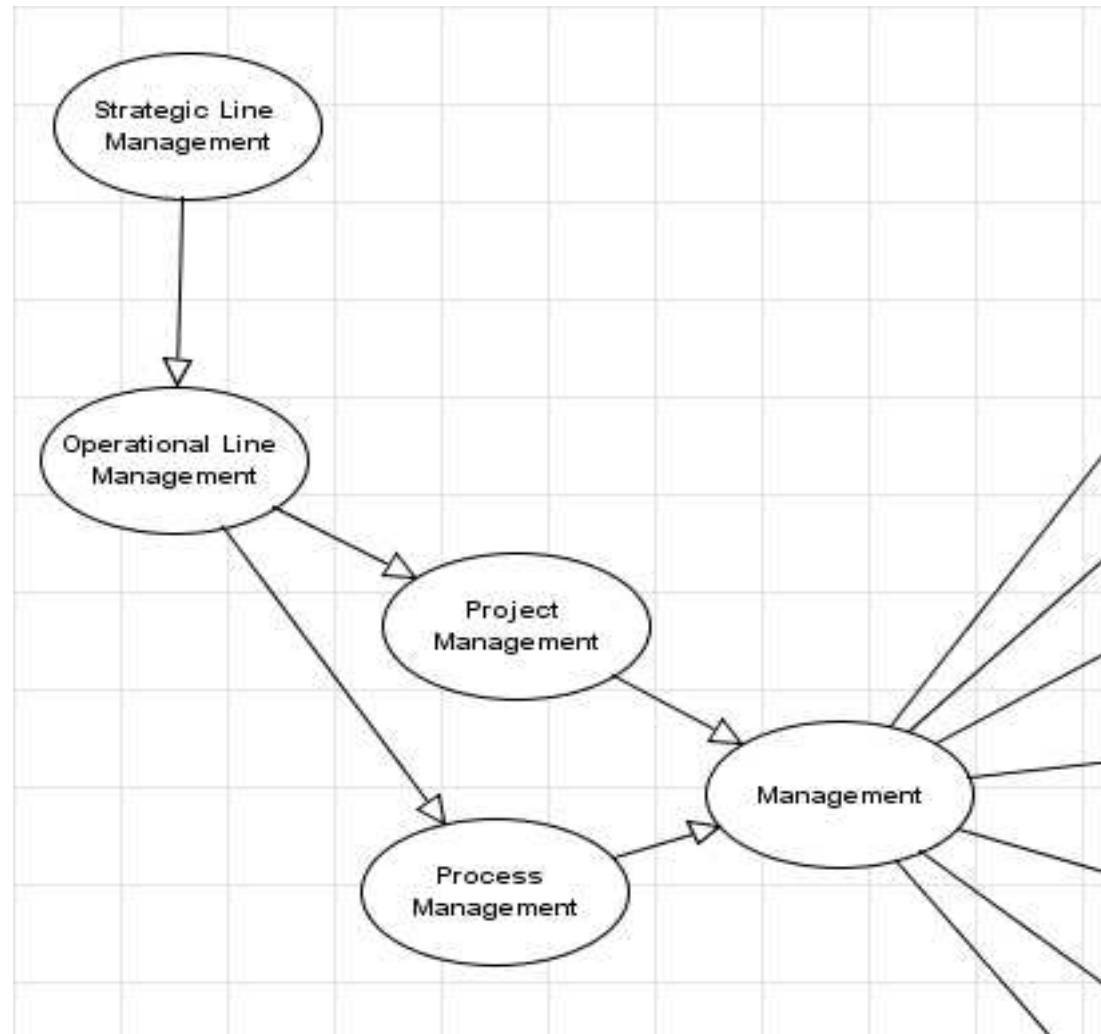
## Management Context for Technical Activities

Direct:

- Project Management
- Process Management

Indirect:

- Strategic & Operational Line Management

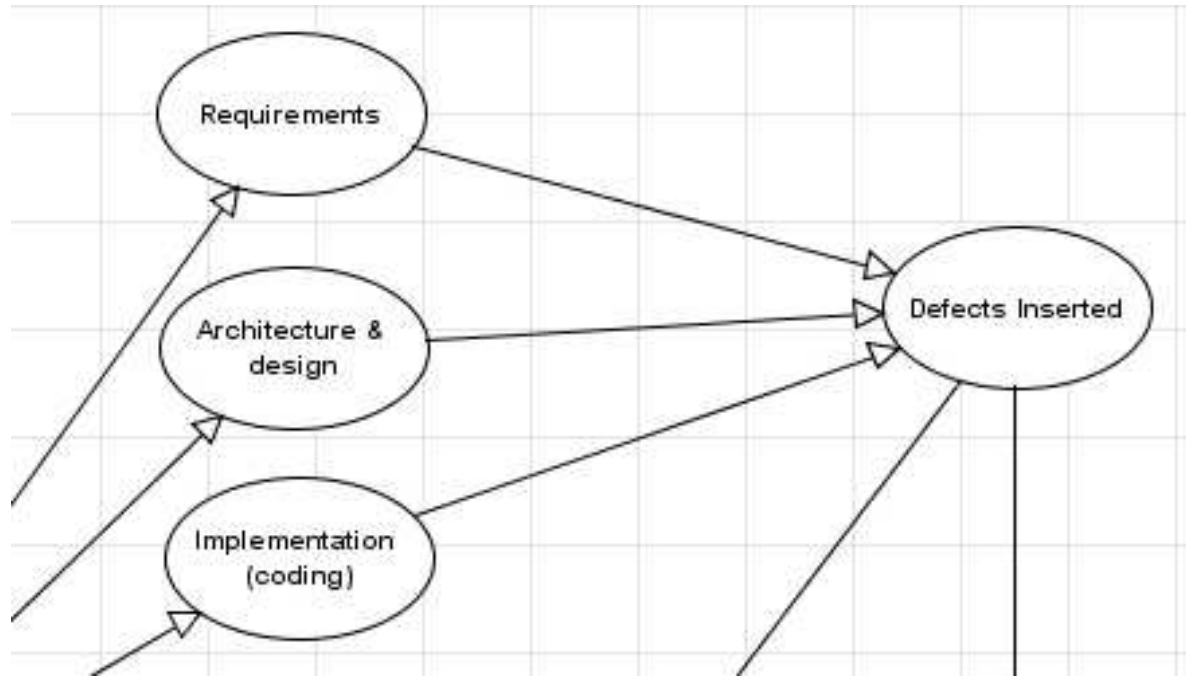


# Defect Insertion

Quality Factors

## Technical Activities where defects inserted

- Root Cause Analysis
- Defect Prevention



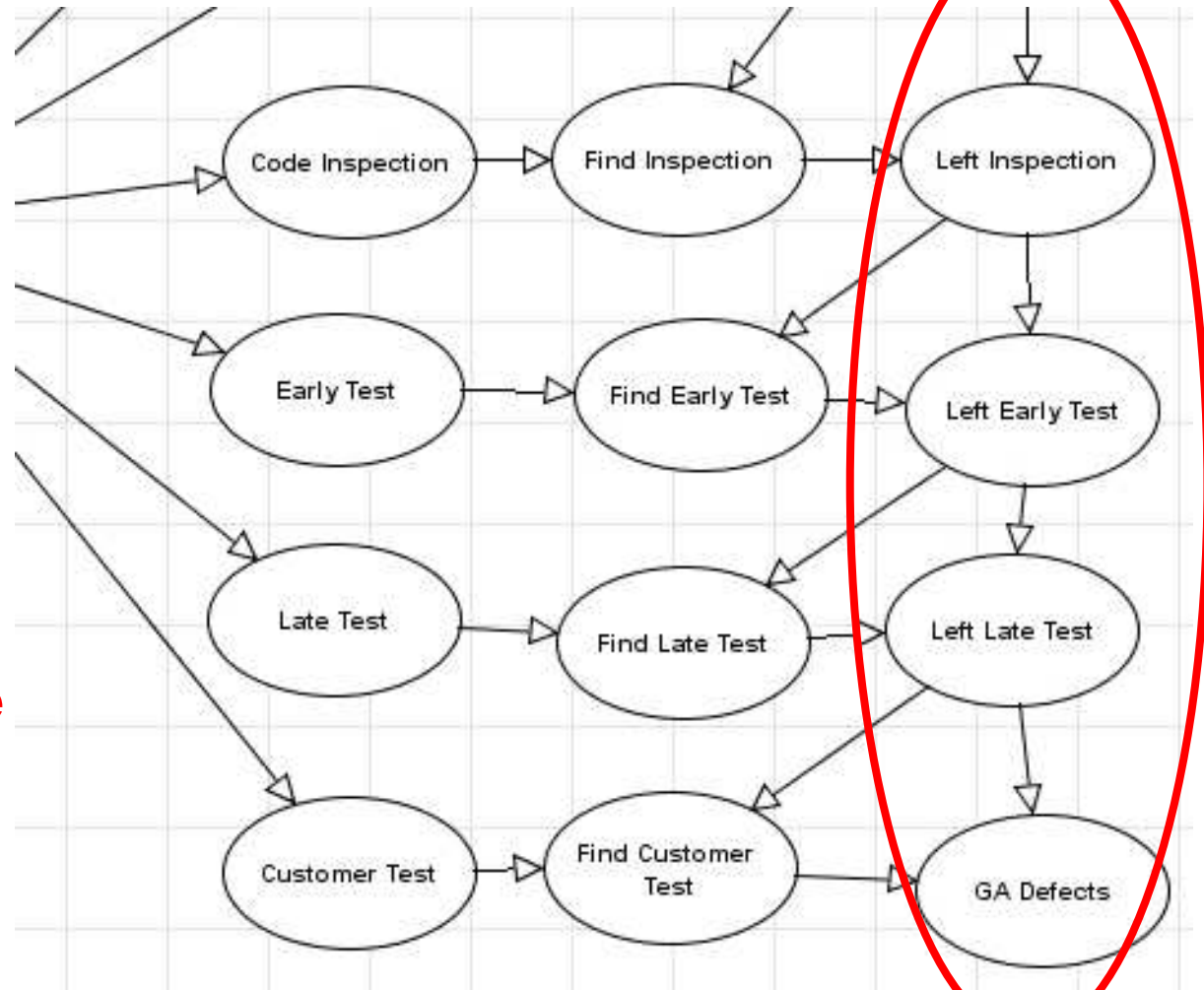
# Defect Detection

Quality Factors

## Technical Activities where defects detected

- Early Detection
- Economy of Test
- Release Quality

Reduce Defect Slippage



# Quality Factors

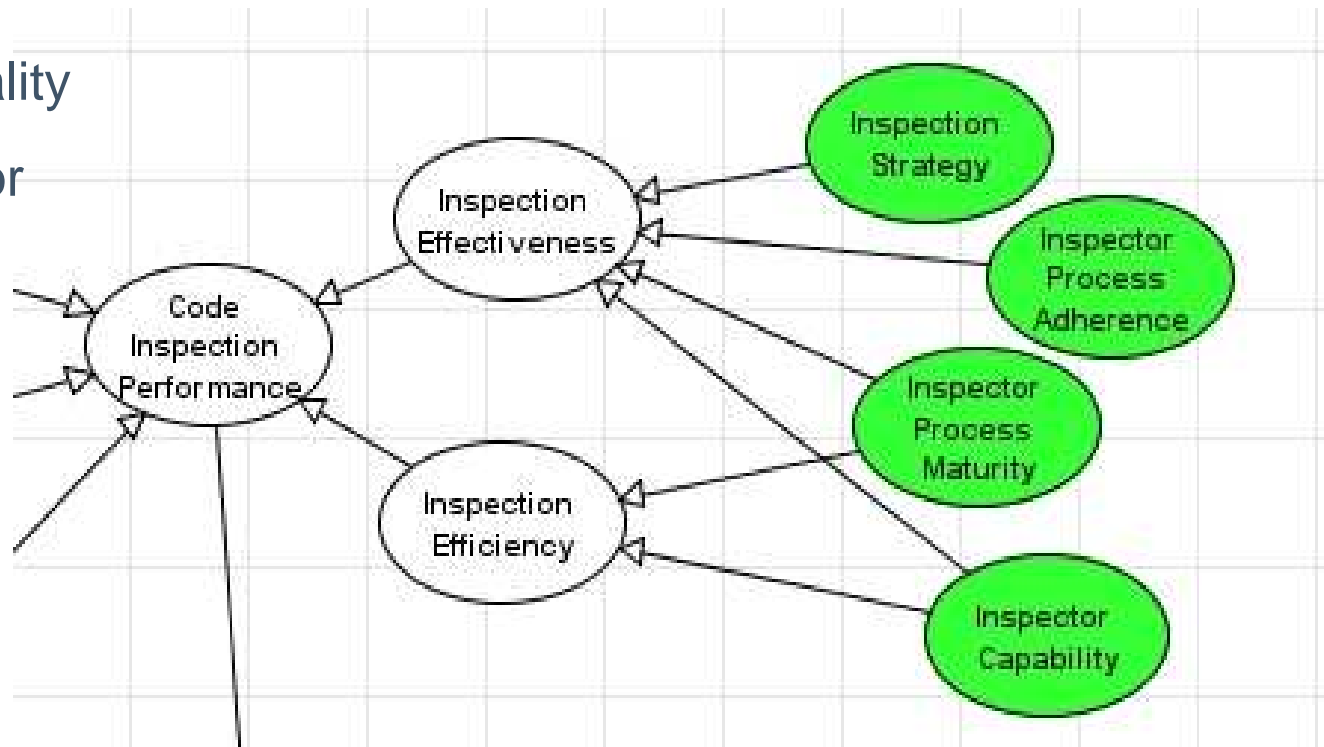
Quality Factors

## Purpose

- Predictor of Quality
- Leading indicator

## Sources

- Research
- Expert opinion
- Experience



# Quantify Quality Improvement

Quality  
Factors

Connect defect data with Quality performance

- Maximum quality factor => Industry best in class  
Published industry data from various sources
- Distribution: Linear (keep it simple)

Extend BBN to calculate remaining defects after each phase

Result: Model for “what if scenario’s”

- Calculate defects in release products, when quality performance improves
- Cost of Quality data to calculate savings



# Validate “Business Case for Quality”

Validate

- Quality Performance Assessment
  - Determine areas for Improvement
- Pilot: Agile for Requirements
  - Calculate value of process change
  - Run the pilot
  - Evaluate the result



# Quality performance assessment

Validate

## Survey based upon Quality Factors

- 34 respondents from management & technical roles
- 4 management areas & 7 technical areas

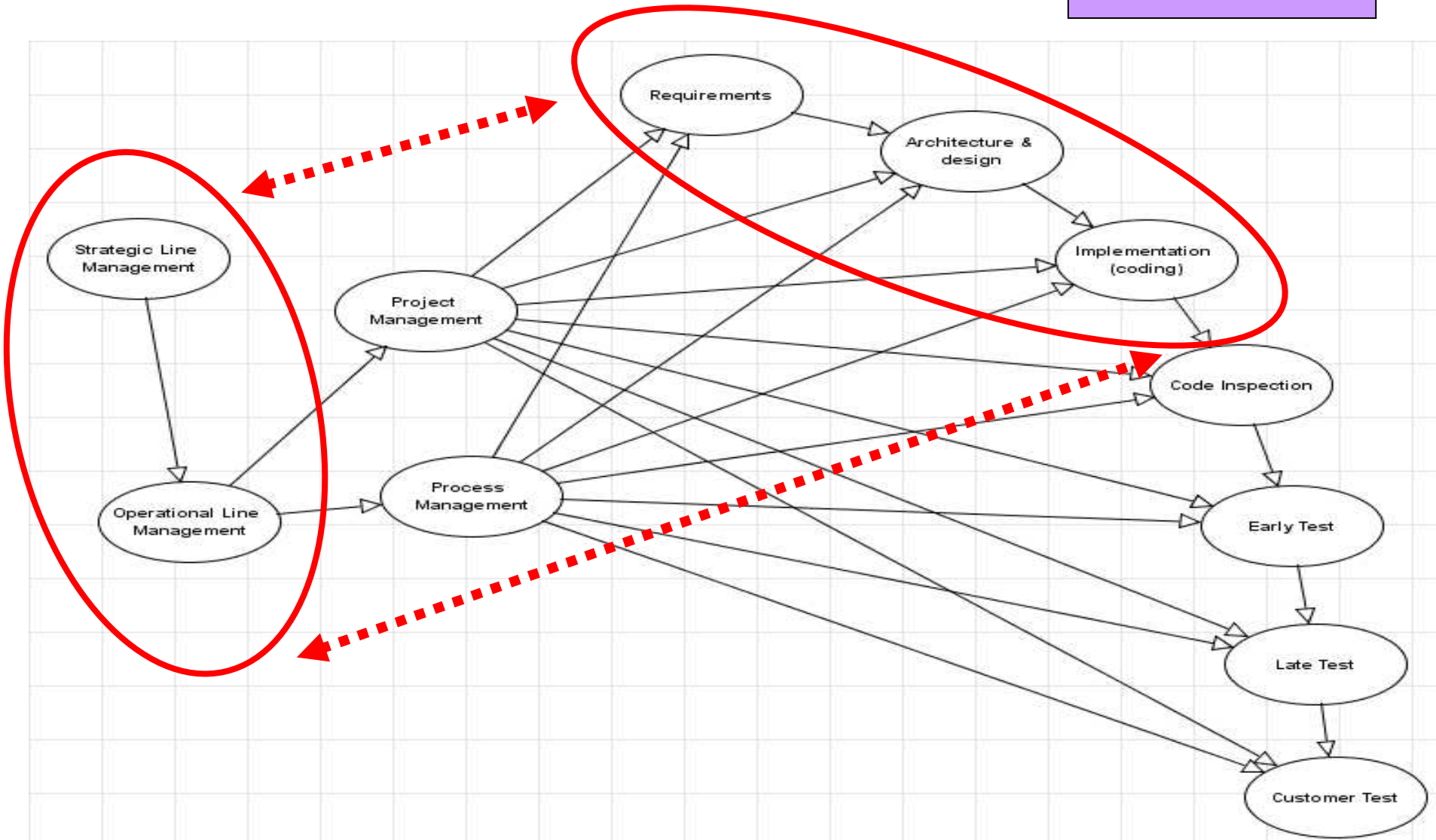
## 2 sub questions for each quality factor:

- How relevant is the factor when we want to improve quality?  
“little if any,” “moderate,” “substantial,” or “extensive,”
- How well are we doing currently?  
“poor,” “fair,” “good,” and “excellent.”



# Improvement Areas

Validate



# Agile for Requirements

Validate

## Problem areas

- Requirements Stability
- Scope Stability
- Requirement Definition Capability

## Agile solution

- Planning Game
- Stand-up meetings
- Architecture team
- Iterations
- Risk Based Testing



# Pilot: Prevent Requirement Defects

Validate

## Monte Carlo Simulation

- Simulate Current Performance on Defect Insertion & Detection
- Estimate Agile improvement (expert opinion)

## Bayes Belief Network

- Ericsson data to calibrate current performance
- Predict savings due to less defects inserted

### Current

Phase	Quality Factor	Detected defects	Defects left	Detection %
Req	4,4			
Arch	5,1			
Impl	5,1			
Total development			49	
Inspection	5,3	12	37	24%
Early Test	5,0	12	25	32%
Late Test	6,2	11	14	44%
Customer Test	5,0	5	9	36%
Total development				
Maint				
Total				



### Improved

Phase	Quality Factor	Detected defects	Defects left	Savings
Req	4,7			
Arch	5,1			
Impl	5,1			
Total development			45	
Inspection	5,3	11	34	
Early Test	5,0	11	23	
Late Test	6,2	10	13	
Customer Test	5,0	5	8	
Total development				4%
Maint				
Total				9%



# Results Agile

Validate

- Very low number of requirement defects
- Previous projects also had a low number
- Based upon the data no conclusion could be drawn

## Root Cause Analysis:

- understanding requirements increased: planning game & stand-up meetings.
- Improvements from retrospectives increased cooperation between development team and product owner.

**Requirements quality performance increased!**



Bayesian Belief Networks were successful:

- High level graphical overview
- Focus on improving requirements quality
- Positive results from the pilot
- Limited investment needed for the business case
- We do not know for sure if improvements in an other area would have been more beneficial

Monte Carlo Simulation of potential results has had less value:

- Limited data available on requirements
- Used Root Cause Analysis to confirm improvements



# Conclusions

Conclusions

## Quicker Business Cases with BBN:

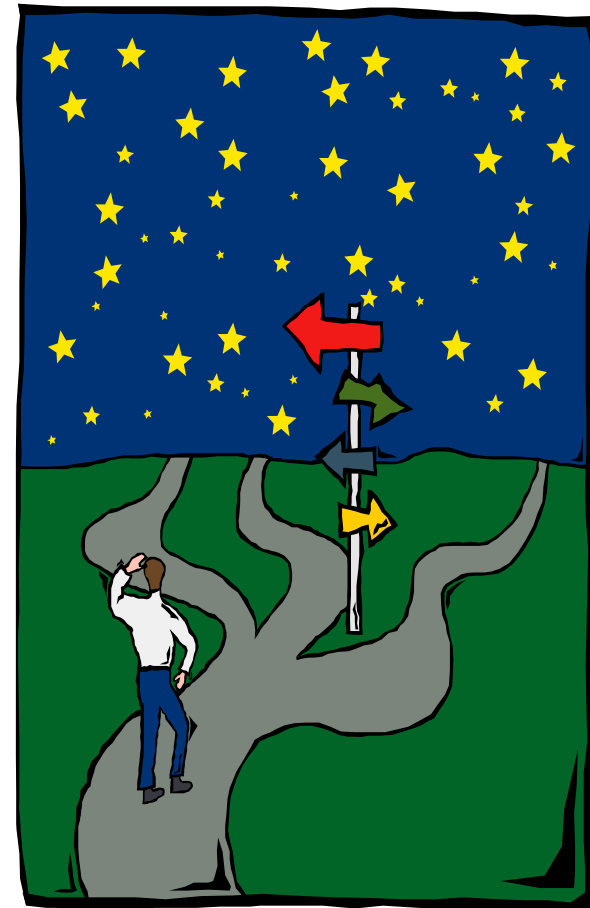
- Quality Factors/Performance
- Fault Slip Through

## Monte Carlo value Simulation:

- Distribution of cost savings

## Benefits

- Quick Improvement Scope
- Better Business Case: Value for Business
- Agile increased requirements quality
- Value based measurement approach



## Contact:

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# Backup Slides



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# Software Engineering Economics

<http://citeseer.ist.psu.edu/boehm00software.html>

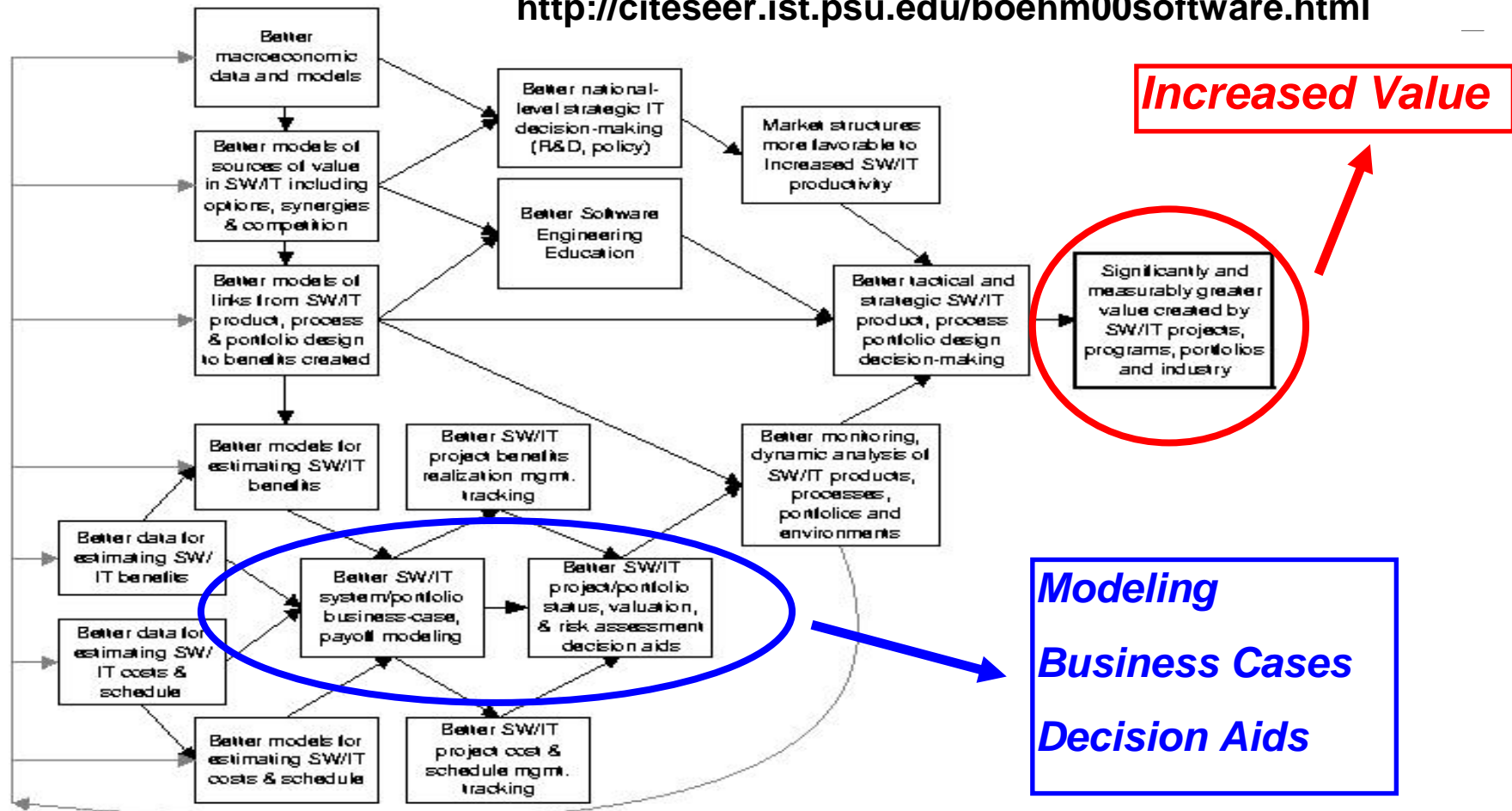


Figure 1: Roadmap for research in software engineering economics.



# Affiliate Assignment

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**Joint effort: Ericsson (Ben Linders) and SEI (Bob Stoddard)**

- Time, money, materials
- Knowledge & experience

## Deliverables Ericsson

- Defect data & benchmarks
- Improved decisions skills
- Business case & Strategy 2007:
  - Early phases: Improvements
  - Late test phases: Reduction



## Research contribution

- Apply Six Sigma business cases
- Verify technology (CoQ, RBT, FST, etc)



# Six Sigma DMAIC mapping

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2006: **DMA**      Project “Improved Test Decisions”:

Identify current data used

Potential areas for Quality Improvement

Define required data & set baseline

Propose improvement for 2007

2007/2008: **IC**      Six Sigma based Strategic Improvement program

Pilots: Agile, Modeling, Quality Culture

Measure benefits

Institutionalize improvements



# Define

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## Project Scope

- Problem Statement
- Baseline data
- Goal
- Voice of Customer/Business
- SIPOC
- Quality Roadmap

## Establish Project

- Initial Business Case
- Scope & Excluded
- Research Areas
- Assignment roles, costs, planning



# Measure

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## Identify needed data

- Process Model
- GQIM
- Hypothesis & Predictions
- Required data

## Obtain Data Set

- Prediction model
- Available data

## Evaluate Data Quality

## Summarize & Baseline Data

- Benchmarking



# Analyze

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Explore data

Characterize process & problem

Update improvement project scope & scale



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# Improve

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Pilot Agile Requirements

Measure impact on slipped through defects

Root Cause Analysis



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# Control

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## Establish measurements on Balanced Scorecard

- Fault Slip Through  
Root Cause Analysis for continuous improvement
- Defects after Release  
Both predicted (handshake with product owner) and actual

## Quality Steering on all levels

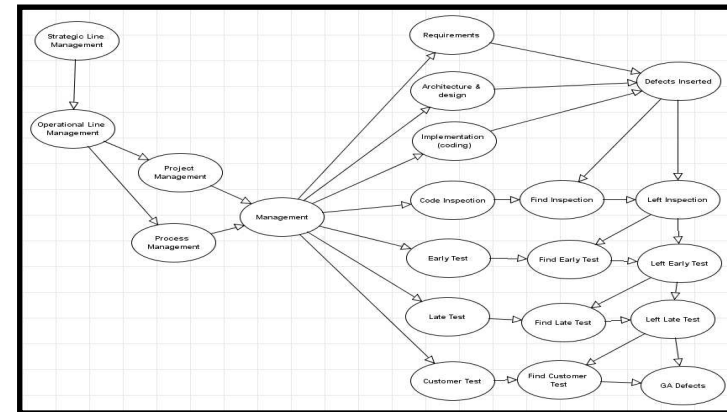
- Inside Project: Planning game, Root Cause Analysis
- Programs: Monthly Project Steering Group
- R&D: Monthly quality meeting with MT members



# Two step approach

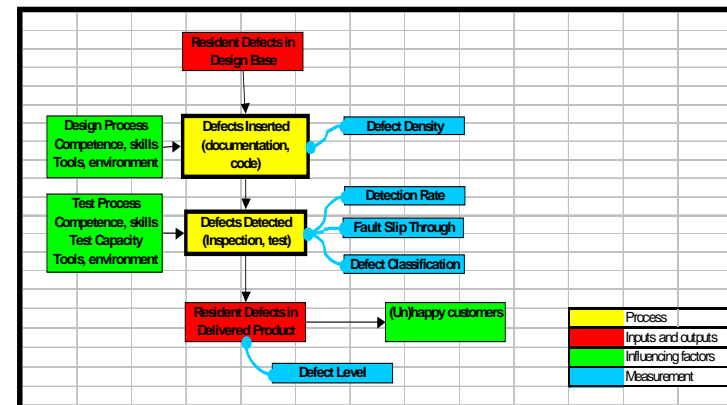
## Quality Factor Model

- Expert opinion, extended with data
- Quick Quality Scan
- Rough Prediction Fault Slip Through
- Improvement Areas

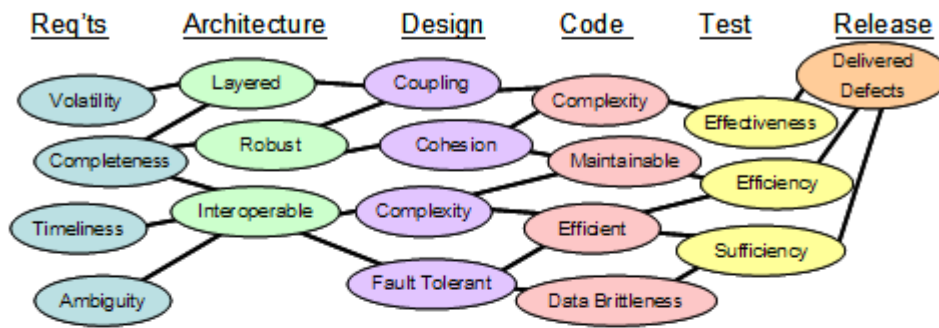


## Defect Prediction Model

- Data, tuned with expert opinion
- Detailed Prediction Fault Slip Through
- Improvement Business Case

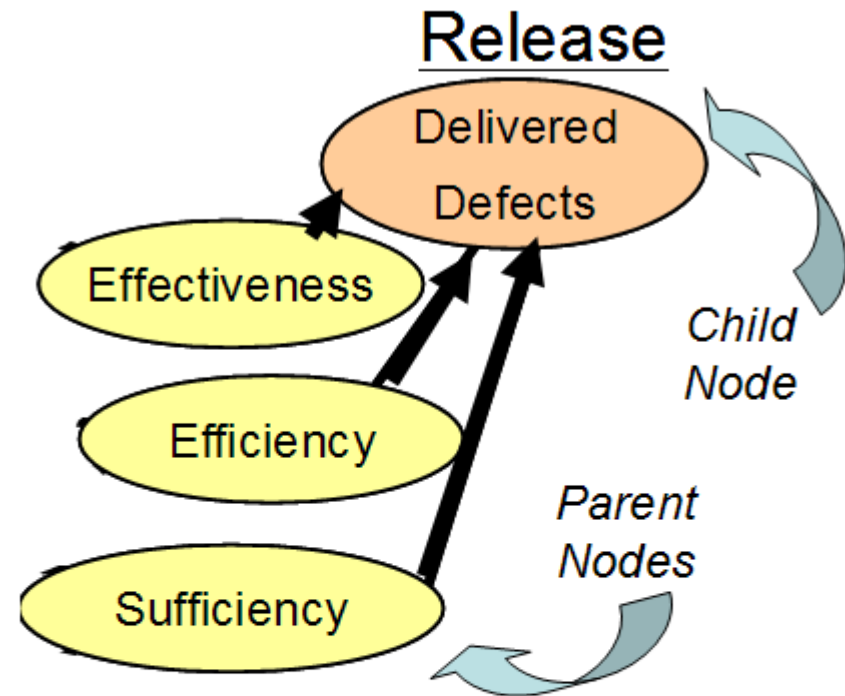
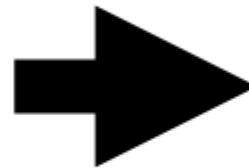


# Example of Bayesian Belief Model



## STEP 1:

Develop a model that depicts leading indicator nodes and/or root cause nodes for each node to be predicted. In this diagram, the flow is from left to right and thus, each child node (nodes with incoming lines) may be predicted with the parent nodes (nodes sending a line to a child node)



## STEP 2:

Model the relationship between each “child” node and the associated “parent” nodes for the child using:

Regression & ANOVA with Objective Data  
Design of Experiments with Subjective Data



# Economic Model

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Understand costs of defects

Process & project performance

Dialog managers & developers

Use operational data

Manage under uncertainty & incomplete data

## Technologies

- Cost of Quality
- Bayesian Belief Networks
- Real Options
- Lean Six Sigma



# Quality Prediction

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## Current Model: Estimation

- Extrapolate past performance
- Based on inserted/detected defects
- Plan & track

## Wanted: Prediction

- Causes of defects
- What if Scenarios
- Decision taking



***All models are wrong  
Some models are useful***  
*Deming*



# History Defect Modeling

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## 2001

- Defect Model defined, pilot in first project

## 2002/2003

- Improved based on project feedback
- First release quality estimates
- Industrialize model/tool, use in all major projects

## 2004/2005

- Targets: Project portfolio management
- Process Performance & Cost of Quality

## 2006/2007

- Process Improvement Business Cases  
SW Engineering Economics, Six Sigma
- Defect Prediction



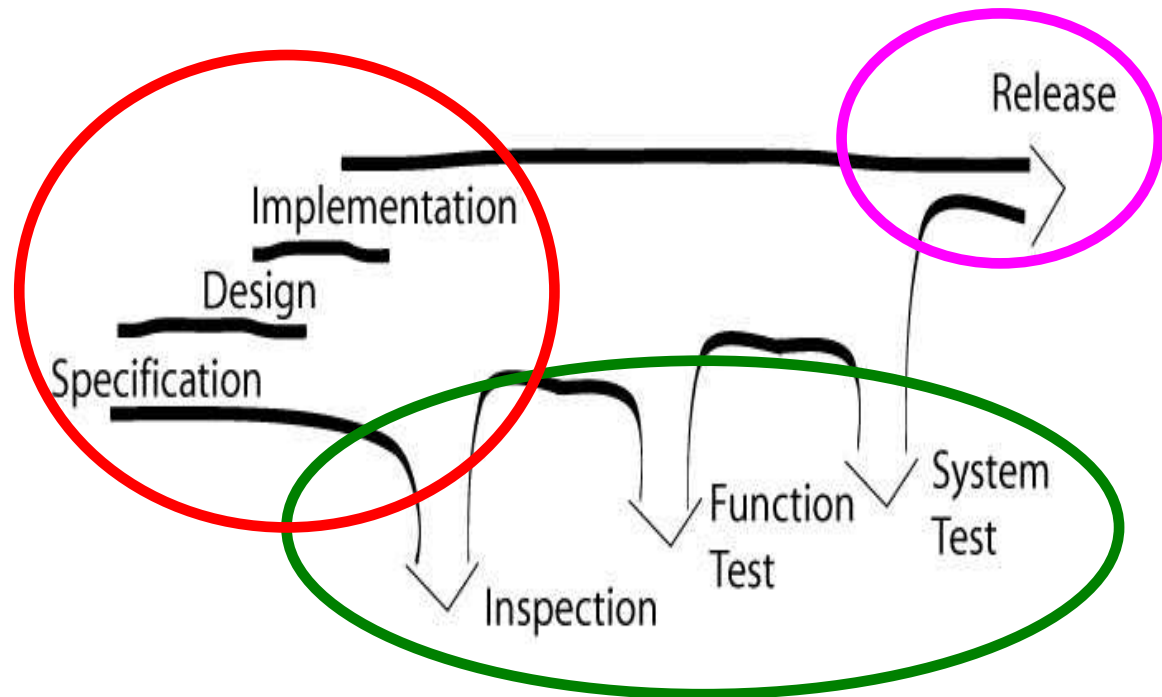
# Project Defect Model

## Why?

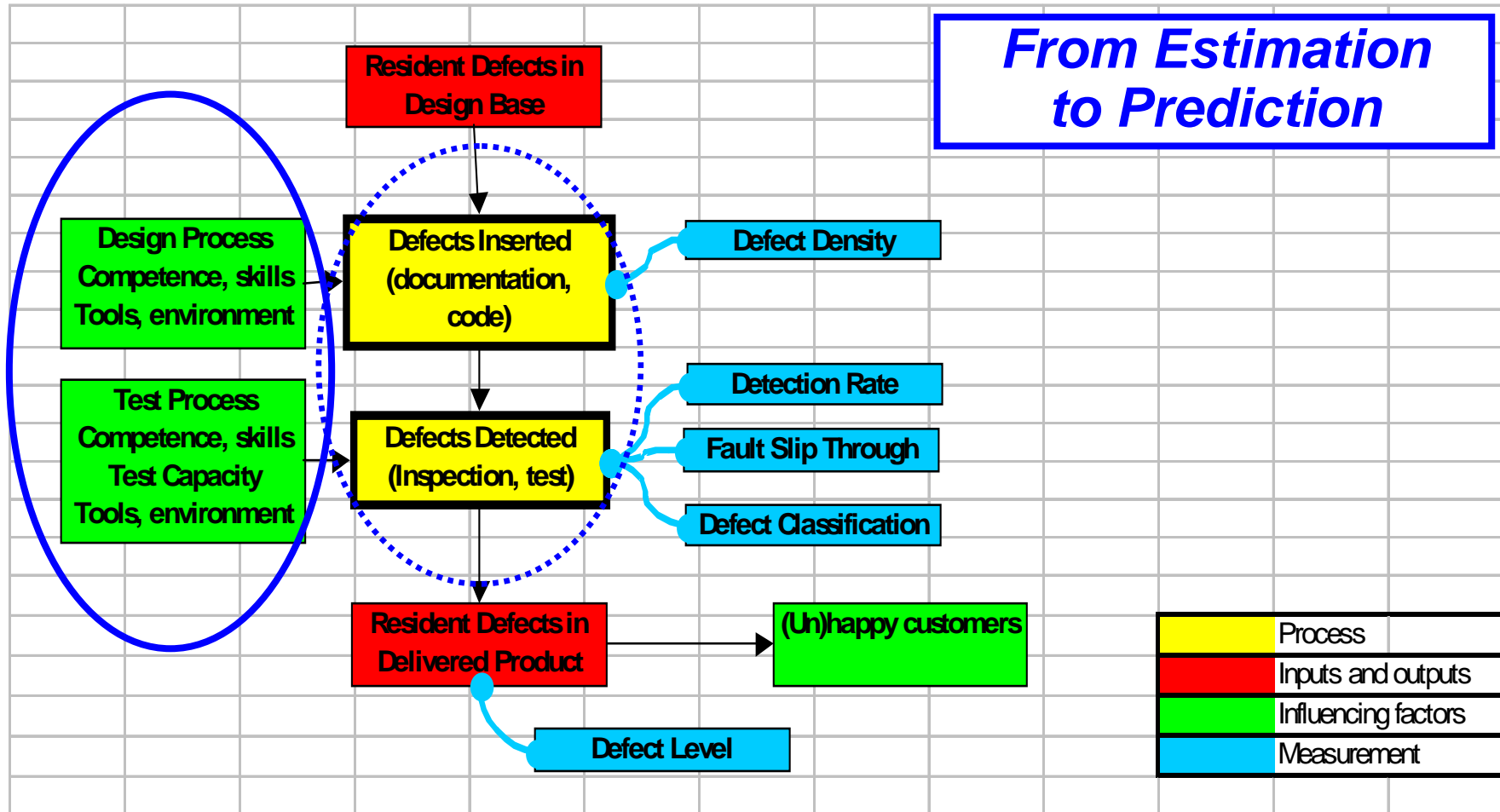
- to control quality of the product during development
- improve development/inspection/test processes

## Business Value:

- Improved Quality
- Early risks signals
- Better plans & tracking
- Lower maintenance
- Save time and costs
- Happy customers!



# Step 2: Defect Causes & Effect



# Step 2: Defect Prediction

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## Fault Slip Through

Defect found in a (later) test phase that should have been found earlier

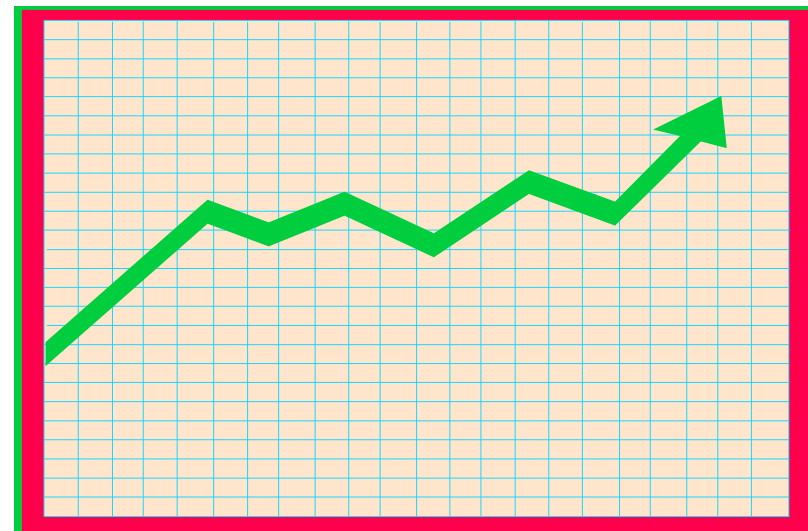
“Should”: More Cost effective (economical)

## Predict Defect Reduction

- Determine process impact
- Simulate quality change
- Predict savings

## Pilots

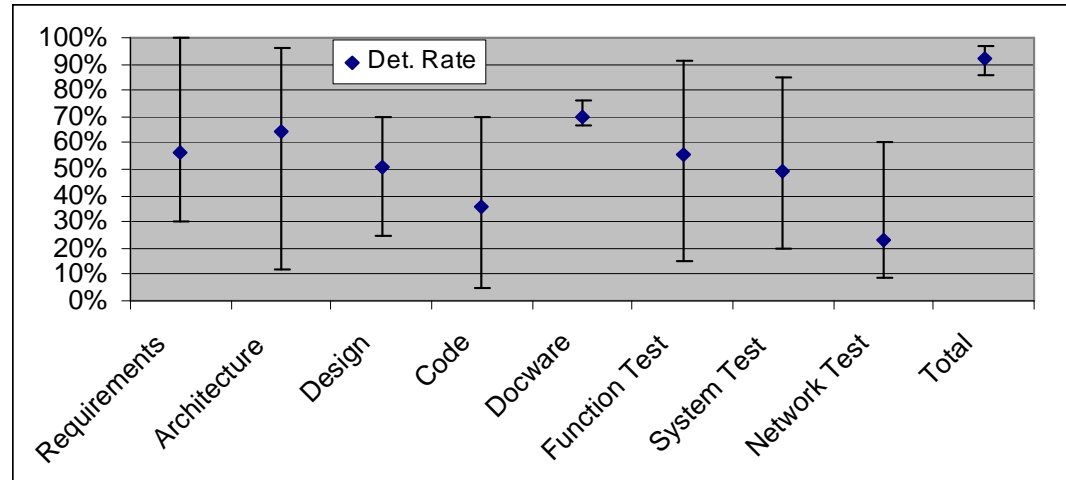
- Agile
- Model Driven Development



# Process Performance

## Project Data

- Insertion Rates
- Detection Rates
- Defect Distribution
- Fault Slip Through
- Post Release Defects



## Process View

- Performance of design & test processes
- Benchmarking
- Best Practices & Improvement Areas



# Steering Agile Quality

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- Estimate amount of latent defects after demo in the planning game.
- Collect all defects during the test phases (after the demo).
- Classify defects:
  - “introduction phase“
  - “should have been detected phase”
- Root cause analysis on defects that should have been found before demo.
- Decide on improvement actions and present to the project team.
- Re-estimate remaining defects and predict release quality.



# Monte Carlo: Quality performance

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## Monte Carlo simulation

- Input from 5 experts
- Estimated chance of occurrence and impact on FST (1-5 scale)
- Simulation done to calculate impact on quality factors
- Result used in BBN model to calculate effect on defect slippage

## Expected result:

- Reduced number of requirement defects introduced
- Increased effectiveness of late testing phases
- Less defects in products shipped to customers
- Cost saving:
  - Limited saving in the project
  - Major saving during maintenance



# SEI Affiliate

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The Software Engineering Institute Affiliate Program provides sponsoring organizations with an opportunity to contribute their best ideas and people to a uniquely collaborative peer group who combine their technical knowledge and experience to help define superior software engineering practices.

Affiliates: <http://www.sei.cmu.edu/collaborating/affiliates/affiliates.html>



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